

# *Making an economic case for cross-sectoral investment in public health*

David McDaid

Swiss Public Health Conference 2012, Lausanne, August 2012

LSE Health & Social Care & European Observatory on Health Systems and Policies, London School of Economics

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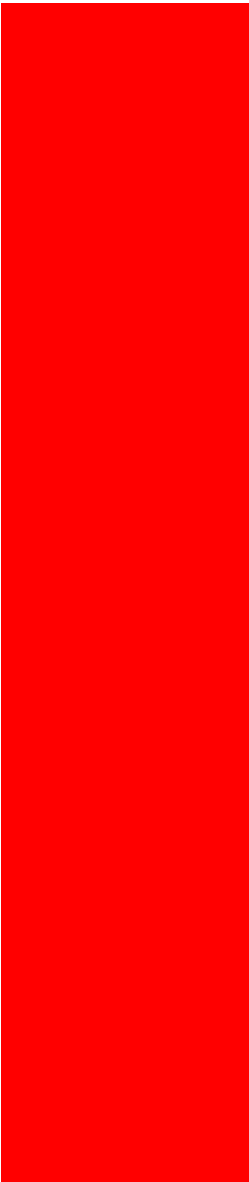
# Structure

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- The importance of the economic case for health and wellbeing
- What do we know about the economic case for health promoting interventions?
- How can we co-ordinate actions across sectors and stakeholders?



Why think about  
the economic case  
for investment?



The costs of poor  
health are  
substantial and  
impact on many  
sectors

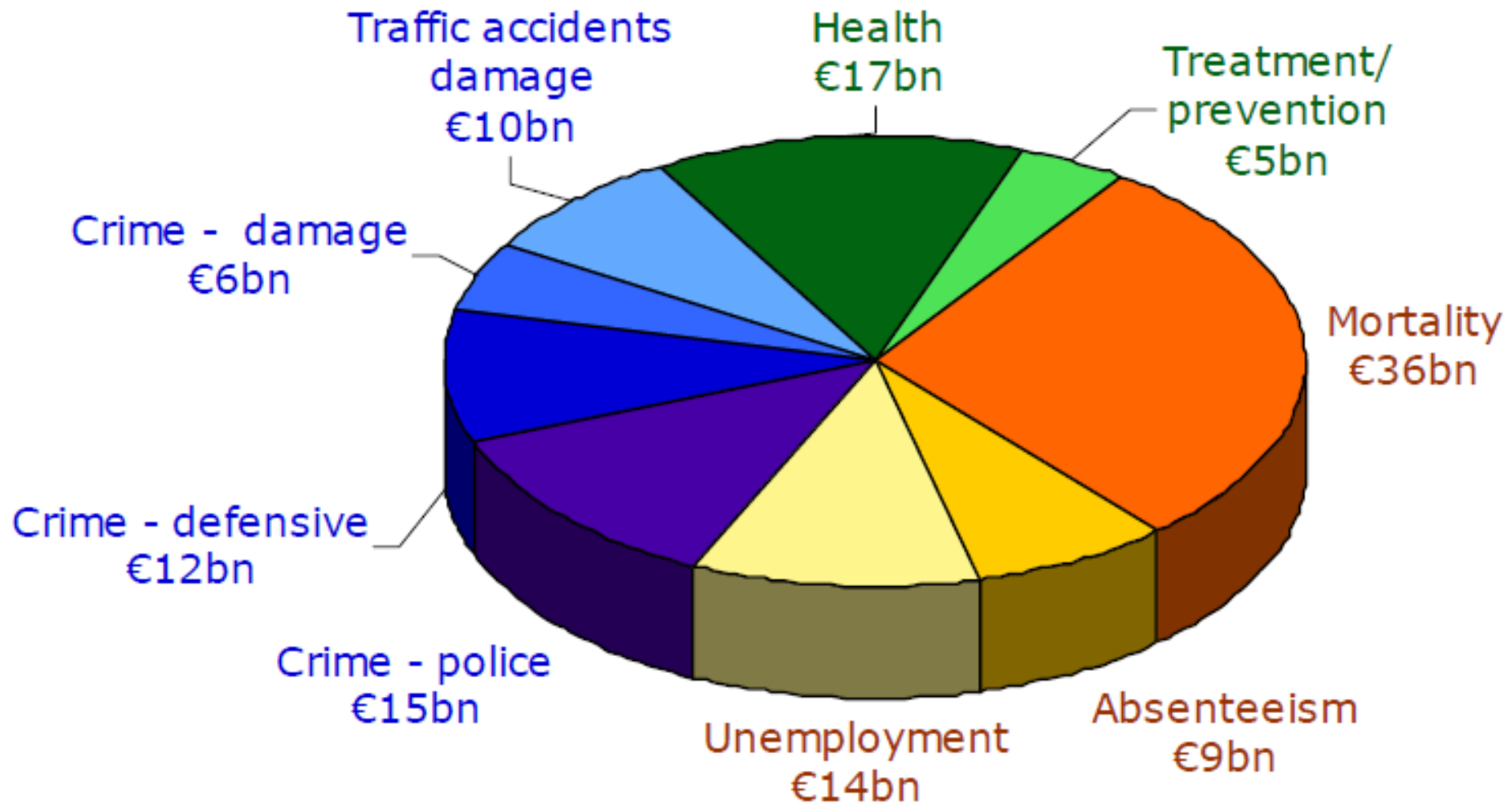
# Economic impacts

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- Cardiovascular disease €168 billion per annum in EU25; 60% of cost on health care systems (Leal 2006)
- Alcohol related harm €125 billion per annum (Substantial costs of lost employment, violence and crime)
- Depression and anxiety disorders €136 billion in EEA (McDaid 2008)
- Obesity related illness (including diabetes and CVD -more than 1% GDP (Sassi, 2010). Up to 4.5% of healthcare expenditure
- Cancer - 6.5% of all health care expenditure (Stark 2006)
- Road Traffic Accidents - between 1.5% and 2% of GDP in middle and high income countries

# Impacts on Multiple Sectors

## Costs of Alcohol Problems in EU in 2003



# Health inequalities impact on economic growth health care expenditure and well-being



Economic implications of  
socio-economic inequalities in health  
in the European Union



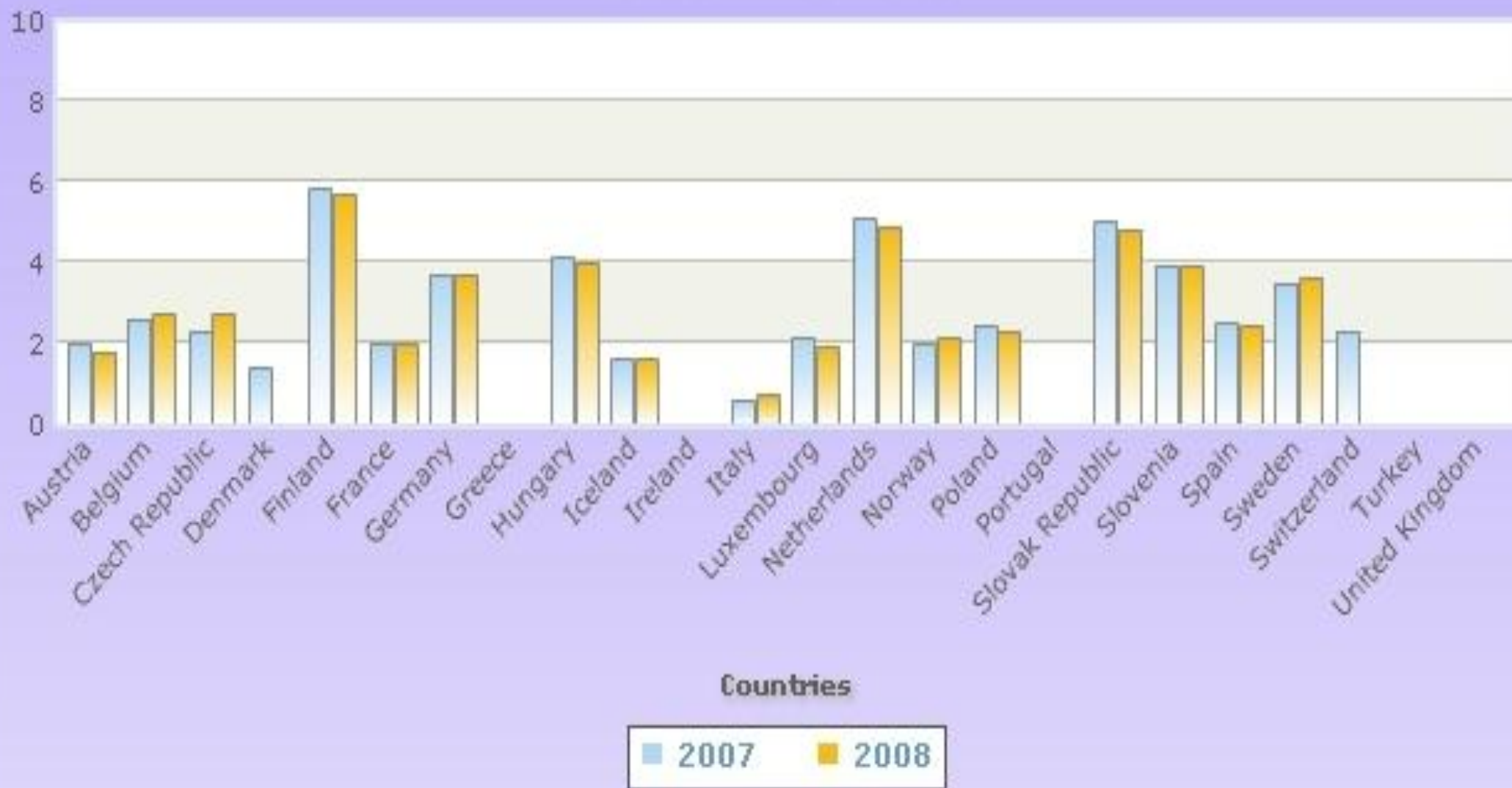
## Health Inequalities in EU-25 result in:

- 700,000 deaths per year
- 1.4% less GDP growth due to reduced labor productivity
- 9.4% lost GDP (monetary value)
- 20% health care costs & 15% of total cost of social security benefits

Mackenbach et al, 2007 & 2011

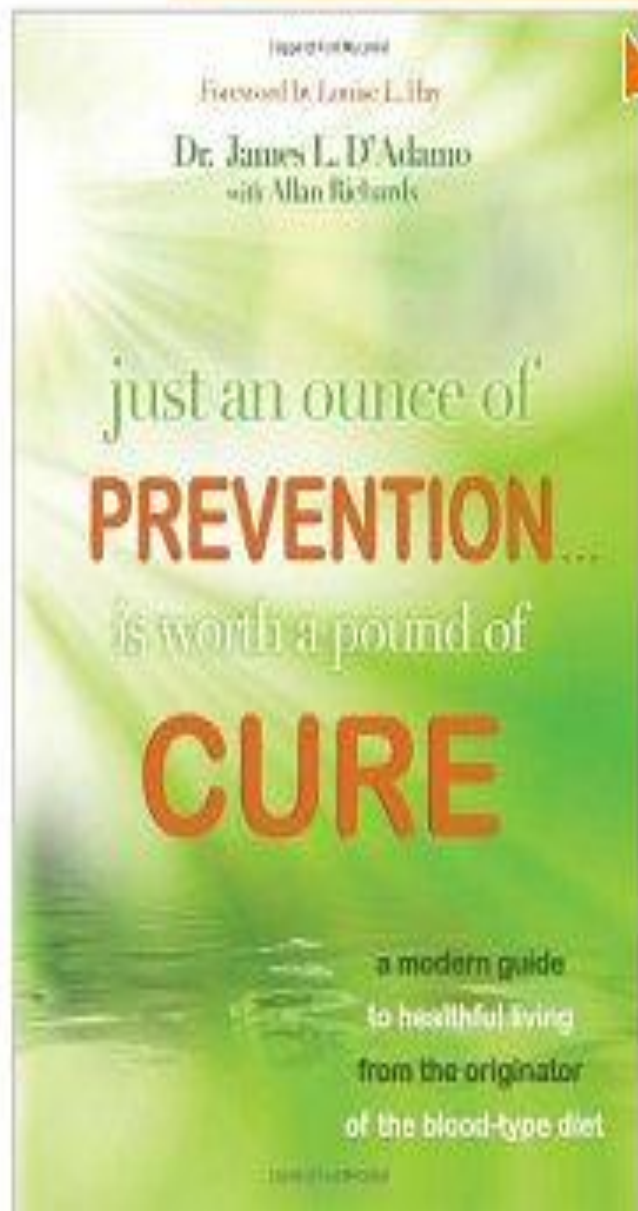
## Tot.exp. prev.,pub.health, % total current expenditure on health, TCEH

OECD Health Data 2010



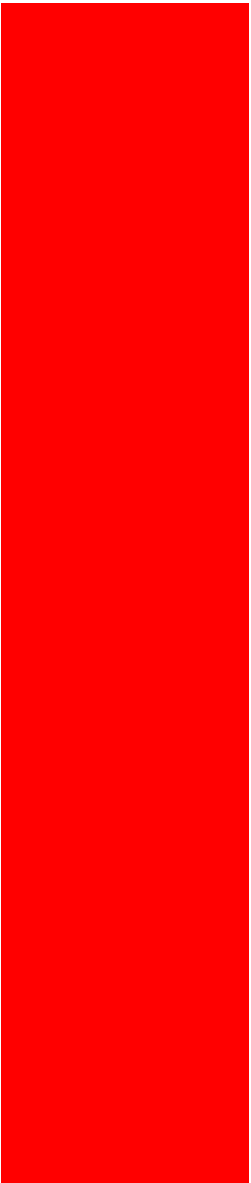


Click to **LOOK INSIDE!**



# Searching for the Holy Grail

Is an ounce of prevention worth a pound of cure?



What do we know  
about economic  
evaluation of  
disease prevention  
and injury  
prevention and  
health promotion?

BACKGROUND DOCUMENT

## The Economic Case for Public Health Action

Edited by: David McDaid, Franco Sassi  
and Sherry Merkur



## Obesity and the Economics of Prevention

FIT NOT FAT

Franco Sassi



## Assessing Cost-Effectiveness in Prevention

*ACE-Prevention*

September 2010

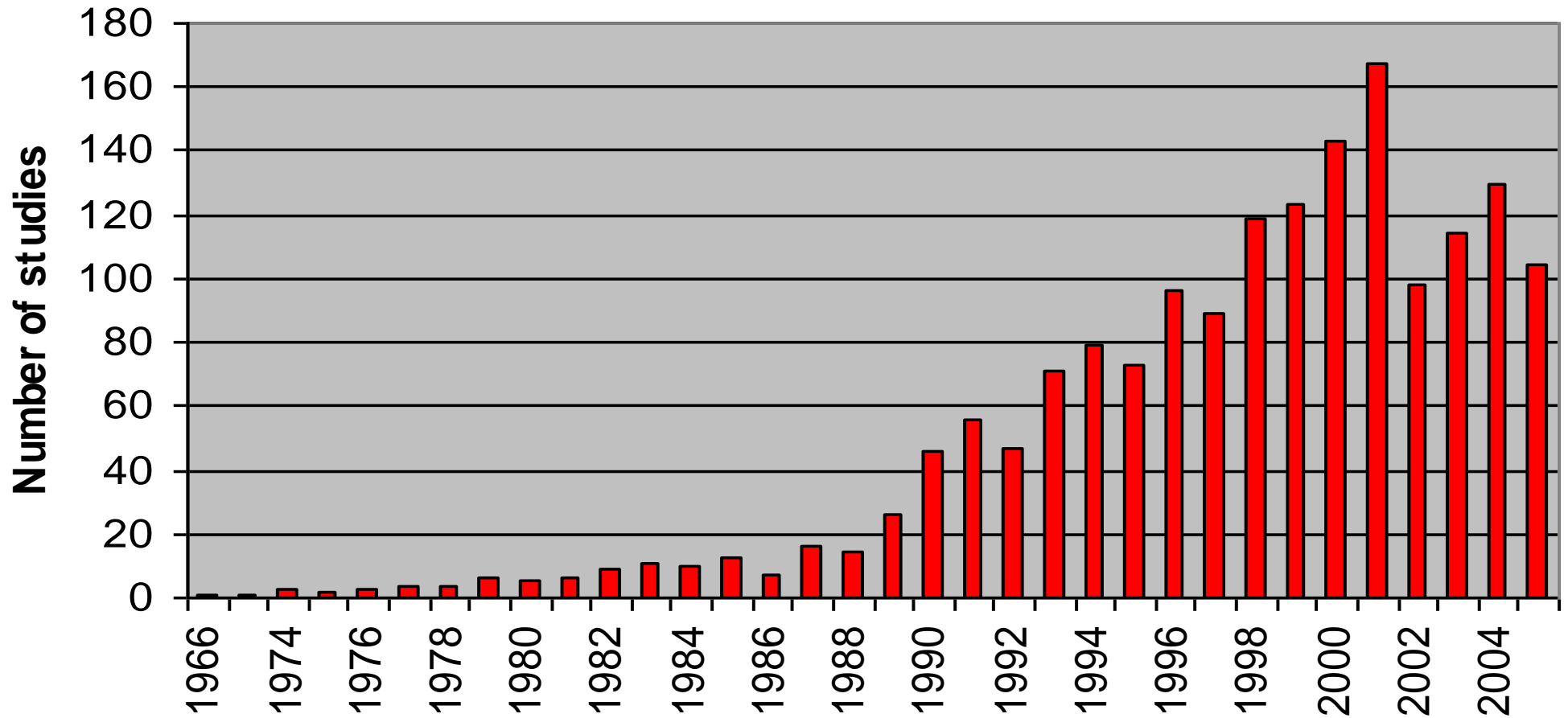
Theo Vos<sup>1</sup>, Rob Carter<sup>2</sup>, Jan Barendregt<sup>1</sup>, Cathrine Mihalopoulos<sup>2</sup>, Lennert Veerman<sup>1</sup>,  
Anne Magnus<sup>2</sup>, Linda Cobiac<sup>1</sup>, Melanie Bertram<sup>1</sup>, Angela Wallace<sup>1</sup>  
For the ACE-Prevention team

FINAL REPORT



# Growth in economic studies

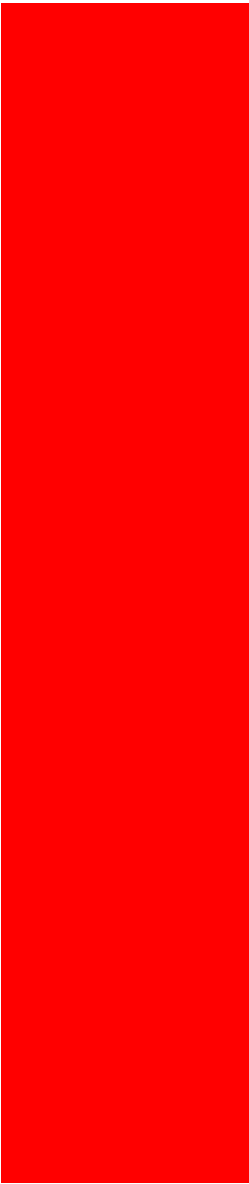
Included studies per year



# Health Promotion: The Economic Case

McDaid D, Sassi F, Merkur S (eds)

- Joint European Observatory/OECD publication on the economics of health promotion and disease prevention
- Aim: to review the evidence base on the effectiveness and cost-effectiveness of interventions addressing major risk factors for NCDs
- Methodological and policy implementation issues addressed
- Publication in early 2013

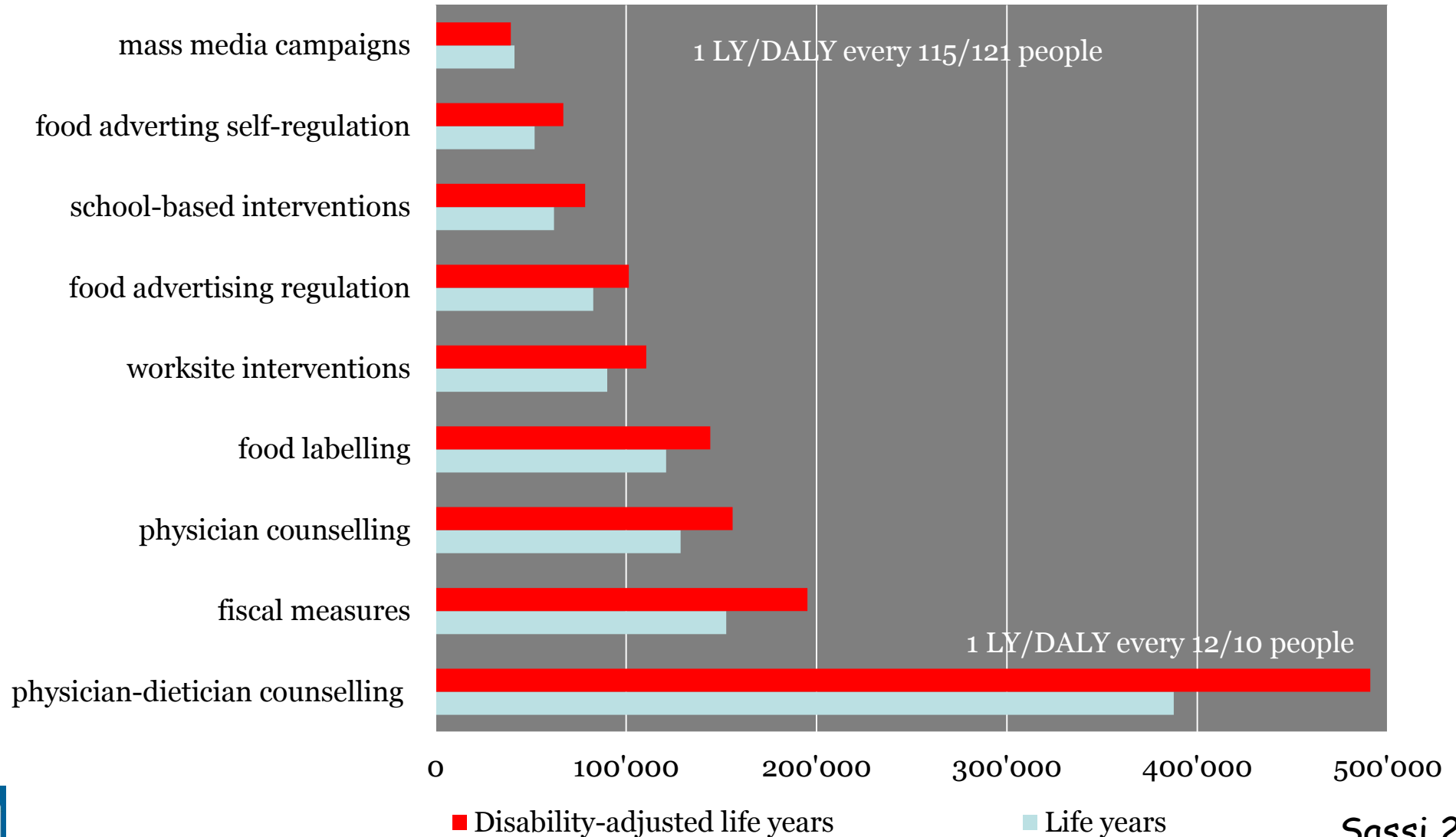


Some illustrative  
examples

# Interventions Assessed

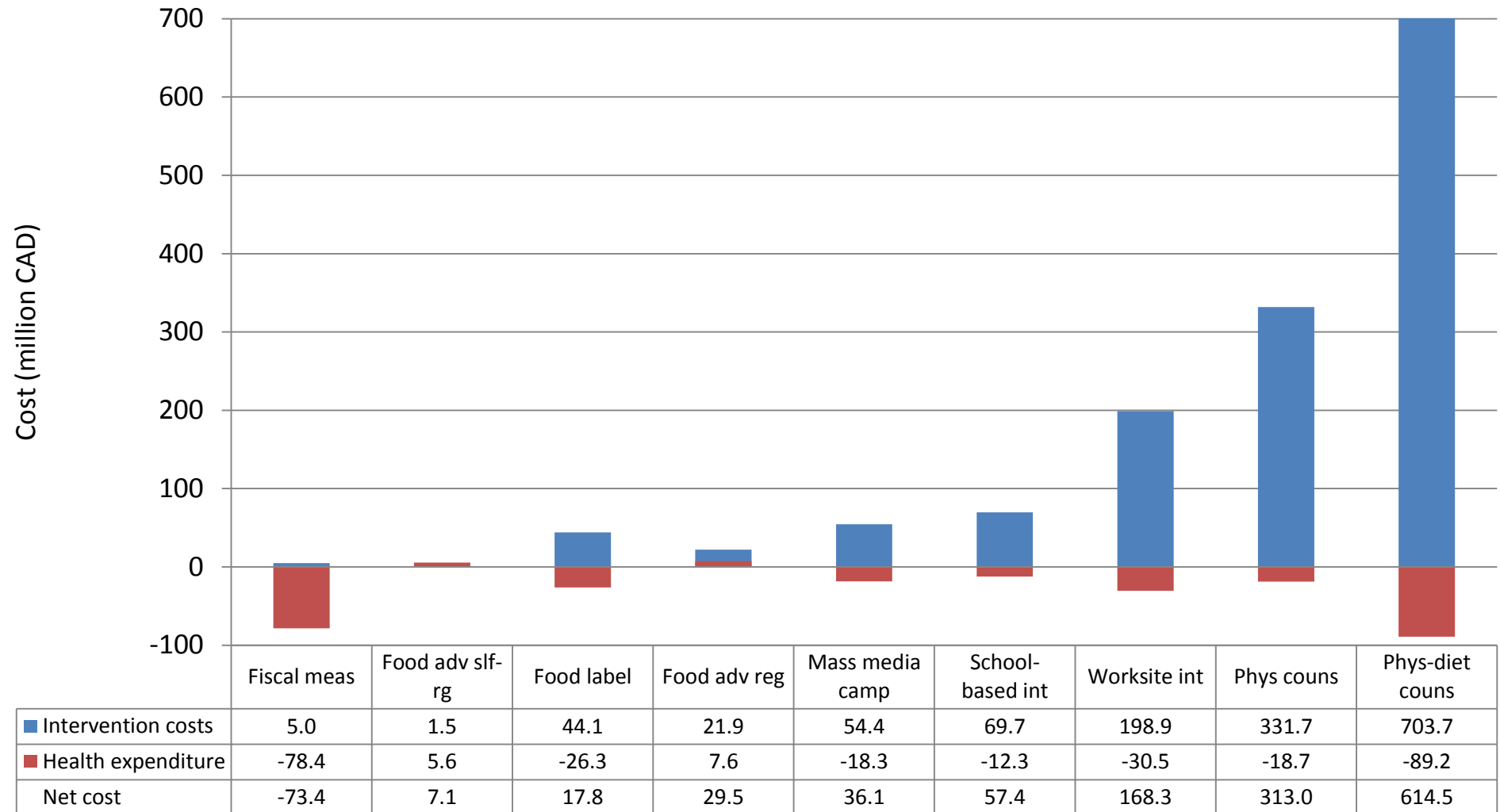
Health education and health promotion	Regulation and fiscal measures	Primary-care based interventions
Mass media campaigns	Fiscal measures (fruit and vegetables and foods high in fat)	Physician counselling of individuals at risk
School-based interventions	Government regulation of food advertising to children	Intensive physician and dietician counselling of individuals at risk
Worksite interventions	Compulsory food labelling	

# Prevention Does Save Lives...

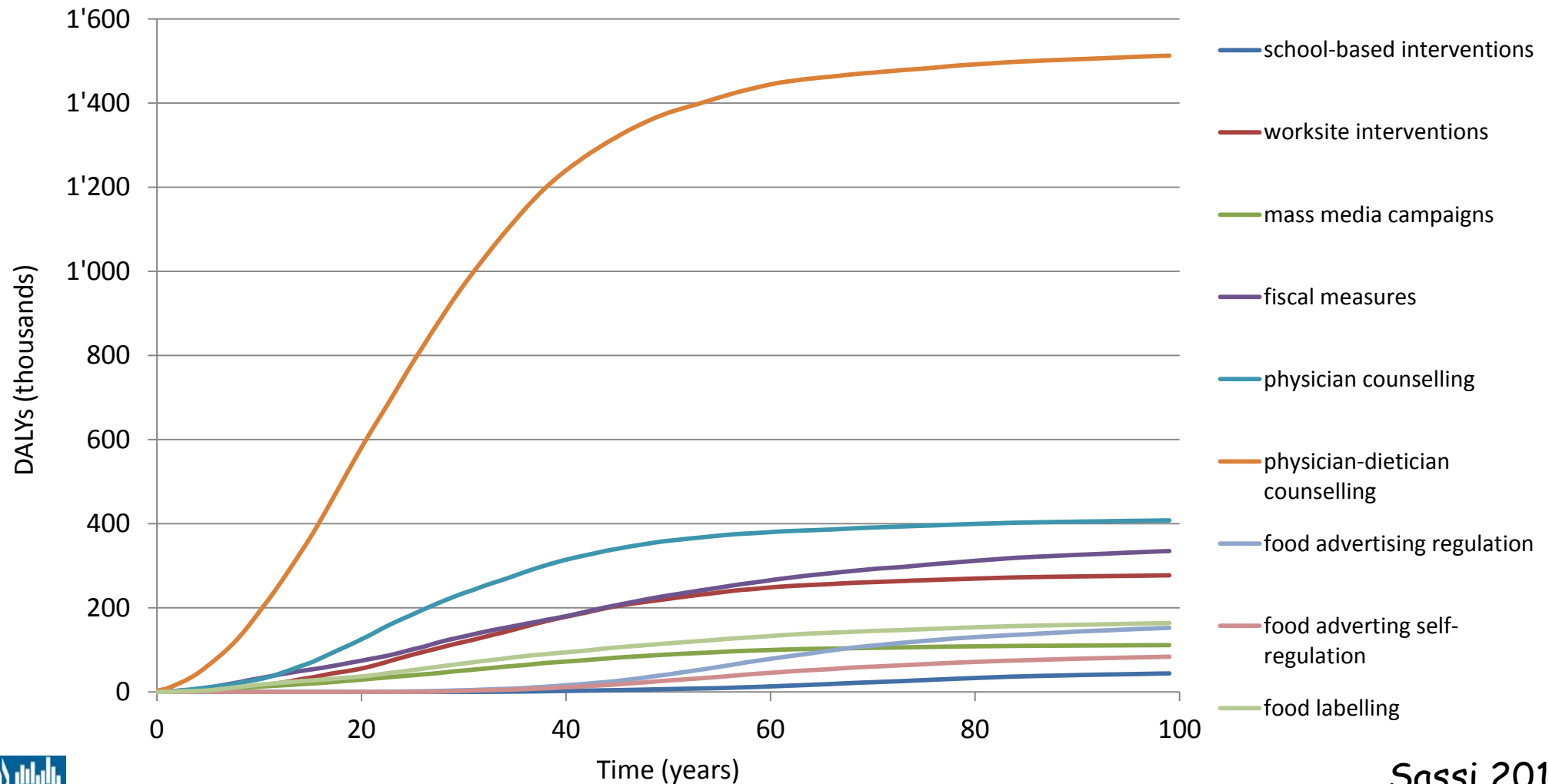




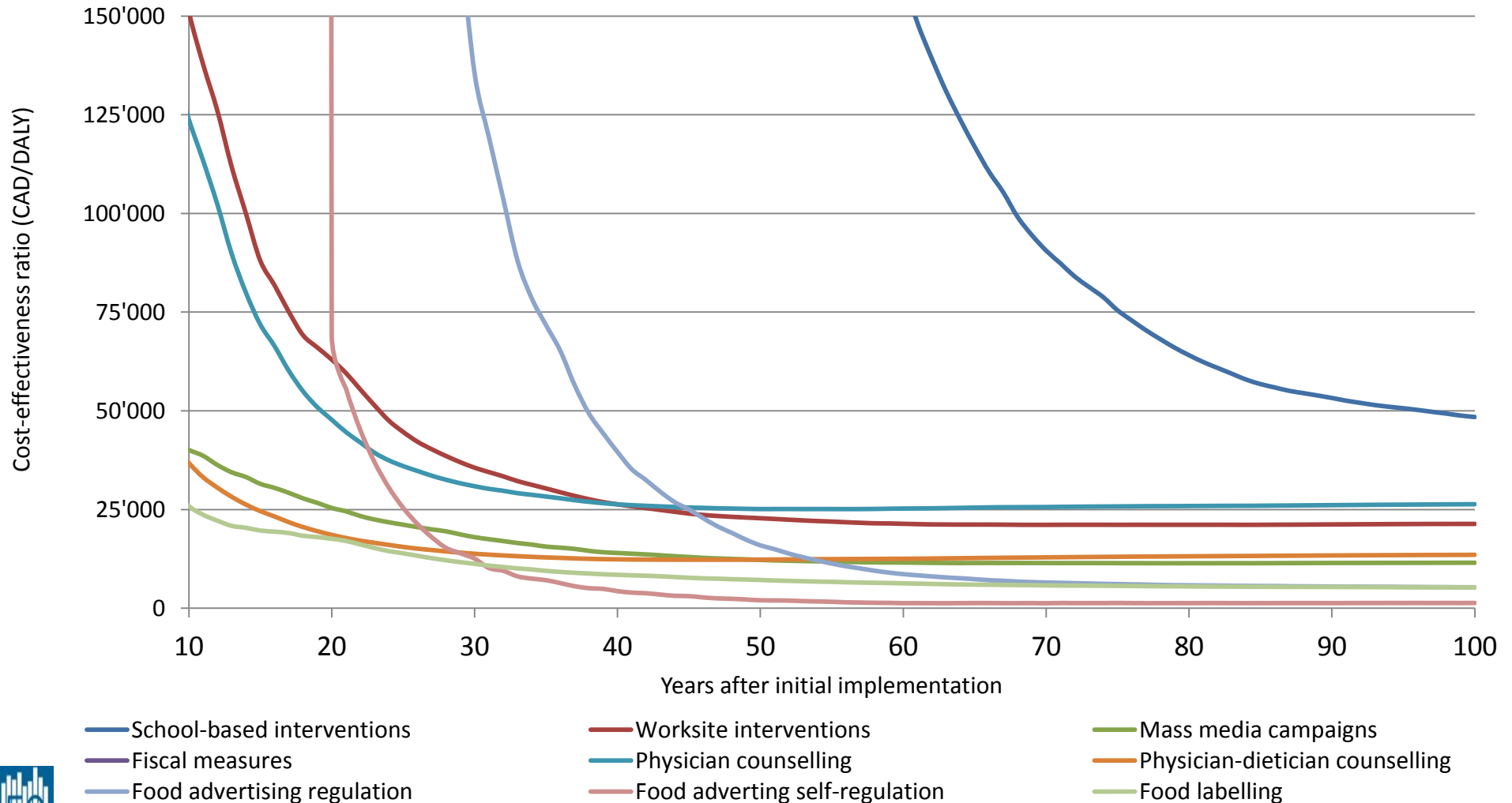
# ... But It Does Not Always Save Money



# And It Takes Time to Produce Effects



# Cost-effectiveness of Interventions Over Time



# Cost effectiveness of actions to address harmful alcohol consumption

Target area Specific intervention(s)	Coverage (%)	WHO sub-region (exemplar countries)								
		Eur-A (e.g. Spain, Sweden)			Eur-B (e.g. Bulgaria, Poland)			Eur-C (e.g. Russian Federation, Ukraine)		
		Annual cost per million persons <sup>a</sup>	Annual effect per million persons (DALYs saved)	US\$ per DALY saved <sup>b</sup>	Annual cost per million persons <sup>a</sup>	Annual effect per million persons (DALYs saved)	US\$ per DALY saved <sup>b</sup>	Annual cost per million persons <sup>a</sup>	Annual effect per million persons (DALYs saved)	US\$ per DALY saved <sup>b</sup>
School-based education	80	0.84	–	n/a <sup>c</sup>	0.70	–	n/a <sup>c</sup>	0.34	–	n/a <sup>c</sup>
Mass media campaign	80	0.83	–	n/a <sup>c</sup>	0.95	–	n/a <sup>c</sup>	0.79	–	n/a <sup>c</sup>
Brief interventions for heavy drinkers	30	4.20	672	6256	0.77	365	2100	1.78	667	2671
Drink-driving legislation and enforcement (via random breath- testing campaigns)	80	0.77	204	3762	0.74	160	4625	0.72	917	781
Reduced access to retail outlets	80	0.78	316	2475	0.56	414	1360	0.47	828	567
Comprehensive advertising ban	95	0.78	351	2226	0.56	224	2509	0.47	488	961
Increased excise taxation (by 20%)	95	1.09	2301	472	0.92	726	1272	0.67	1759	380
Increased excise taxation (by 50%)	95	1.09	2692	404	0.92	852	1083	0.67	1995	335
Tax enforcement (20% less unrecorded)	95	1.94	2069	939	1.26	706	1780	0.87	1741	498
Tax enforcement (50% less unrecorded)	95	2.21	2137	1034	1.34	790	1692	0.93	1934	480
Tax enforcement (50% less unrecorded)	95	2.21	2137	1034	1.34	790	1692	0.93	1934	480

Anderson, forthcoming

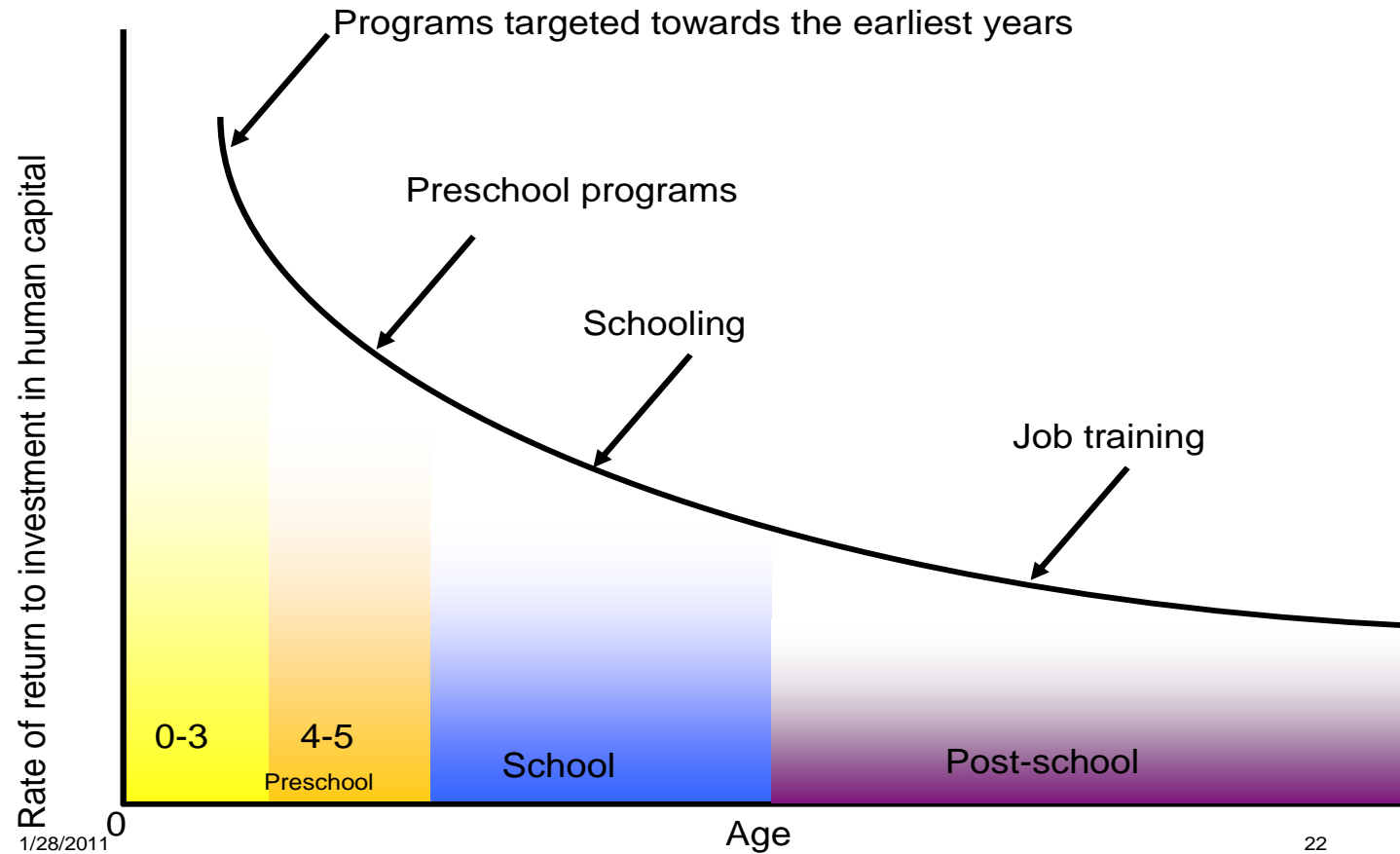
# Economic burden of children's exposure to hazardous chemicals alongside intervention costs, effectiveness and potential benefits

Risk factor	Current and proposed policies and interventions	Economic costs of intervention	Effectiveness or economic benefit of intervention
Methylmercury exposure from coal-fired power plants.	<ul style="list-style-type: none"> <li>• US Clean Air Act (1970 USA, cobenefit).</li> <li>• Mercury and Air Toxics Standards (2011 USA).</li> <li>• European Emissions Trading Scheme (2005 EU, cobenefit).</li> </ul>	<ul style="list-style-type: none"> <li>• US\$ 2,943–355,526 per kg Hg <b>emitted</b> (Rezek, Campbell 2007, projected permit price in US\$ 1998).</li> <li>• US\$ 178,420 in 2010, US\$ 36,040 in 2015, per kg Hg <b>emitted</b> (Palmer, Burtraw, et al. 2007, projected permit price in US\$ 1999).</li> <li>• US\$ 8,457–117,436 per kg Hg <b>removed</b> (Schloss 2008, engineering cost using ACI, US\$ 2005).</li> </ul>	<ul style="list-style-type: none"> <li>• <i>Research generally lacking on how mercury emissions reductions translate into reduced childhood exposure.</i></li> <li>• USA 2011 Mercury and Air Toxics Standards estimated to yield benefits of US\$ 37 billion per year across USA.</li> </ul>
Exposure to lead-based paint and plumbing in homes.	<ul style="list-style-type: none"> <li>• Deleading homes in at-risk neighbourhoods.</li> </ul>	<ul style="list-style-type: none"> <li>• €3,562–9,162 per delead home (Pichery et al. 2011, €2008).</li> <li>• US\$ 1,200–10,800 per delead home (E Gould 2009, US\$ 1996).</li> <li>• US\$ 2,370 per delead home (Taha et al. 1999, US\$ 1994).</li> </ul>	<ul style="list-style-type: none"> <li>• €8,827.79–51,361 reduction in COI per delead home (Pichery et al. 2011, €2008).</li> <li>• US\$ 188,608–265,147 reduction in COI per delead home (E Gould 2009, US\$ 1996).</li> </ul>
Exposure to air pollution from vehicle emissions.	<ul style="list-style-type: none"> <li>• Air quality standards (US Clean Air Act 1970).</li> <li>• Designate congestion charging schemes and low-emission zones in metro areas.</li> </ul>	<ul style="list-style-type: none"> <li>• <i>US Clean Air Act:</i></li> <li>• <i>London congestion charge:</i> €175.7 million per year.</li> <li>• <i>Stockholm congestion charge:</i> €38.5 million per year.</li> </ul>	<ul style="list-style-type: none"> <li>• <i>US Clean Air Act:</i> 30% reduction in annual childhood asthma associated costs in US over ten-year period. (Trasande and Liu, 2011).</li> <li>• <i>London traffic congestion charge:</i> 9% reduction in bronchiolitis hospitalizations.</li> </ul>

# Investing in road safety measures

Phase		Human	Vehicles & Equipment	Environment
Pre-accident	Accident Prevention	<ul style="list-style-type: none"> <li>• Police enforcement of laws e.g. on mobile phones/ alcohol/speeding/drink-driving/ seat belts, mobile phone use etc.</li> <li>• Breathaliser tests.</li> <li>• Media campaigns.</li> <li>• Screening for dementia in drivers.</li> <li>• Automated seat belt reminder systems.</li> <li>• Advanced driver training and driving practice.</li> <li>• Road safety education.</li> <li>• Vision tests for drivers.</li> </ul>	<ul style="list-style-type: none"> <li>• Intelligent Speed Adaptation Devices.</li> <li>• Regulation of motor vehicle maintenance.</li> <li>• Vehicle Lighting.</li> <li>• Alcohol ignition interlocks.</li> </ul>	<ul style="list-style-type: none"> <li>• Speed bumps.</li> <li>• 20 mph zones.</li> <li>• Wide range of road design measures – including 'rumble strips' and other audible measures.</li> <li>• Street lighting.</li> <li>• Dedicated cycleways.</li> <li>• Speed limits.</li> <li>• Speed cameras.</li> </ul>
Accident	Injury prevention during accident	<ul style="list-style-type: none"> <li>• Use of seat belts/helmets/ restraints etc.</li> <li>• Financial incentives/access to loans to buy child care seats.</li> </ul>	<ul style="list-style-type: none"> <li>• Air Bags.</li> <li>• Seat Belts.</li> <li>• Rear Impact Guards.</li> <li>• Side protection and other vehicle strengthening actions.</li> <li>• Roll over protectors.</li> </ul>	<ul style="list-style-type: none"> <li>• Central reservation barriers on roads.</li> <li>• Road shoulder installation.</li> </ul>

# Economic case for investing in health of children



Source: Heckman

# Mental health promotion and mental illness prevention: The economic case

Martin Knapp, David McDaid and  
Michael Parsonage (editors)

Personal Social Services Research Unit,  
London School of Economics and Political Science

April 2011

Report published by the Department of Health, London

## Net Return on Investment

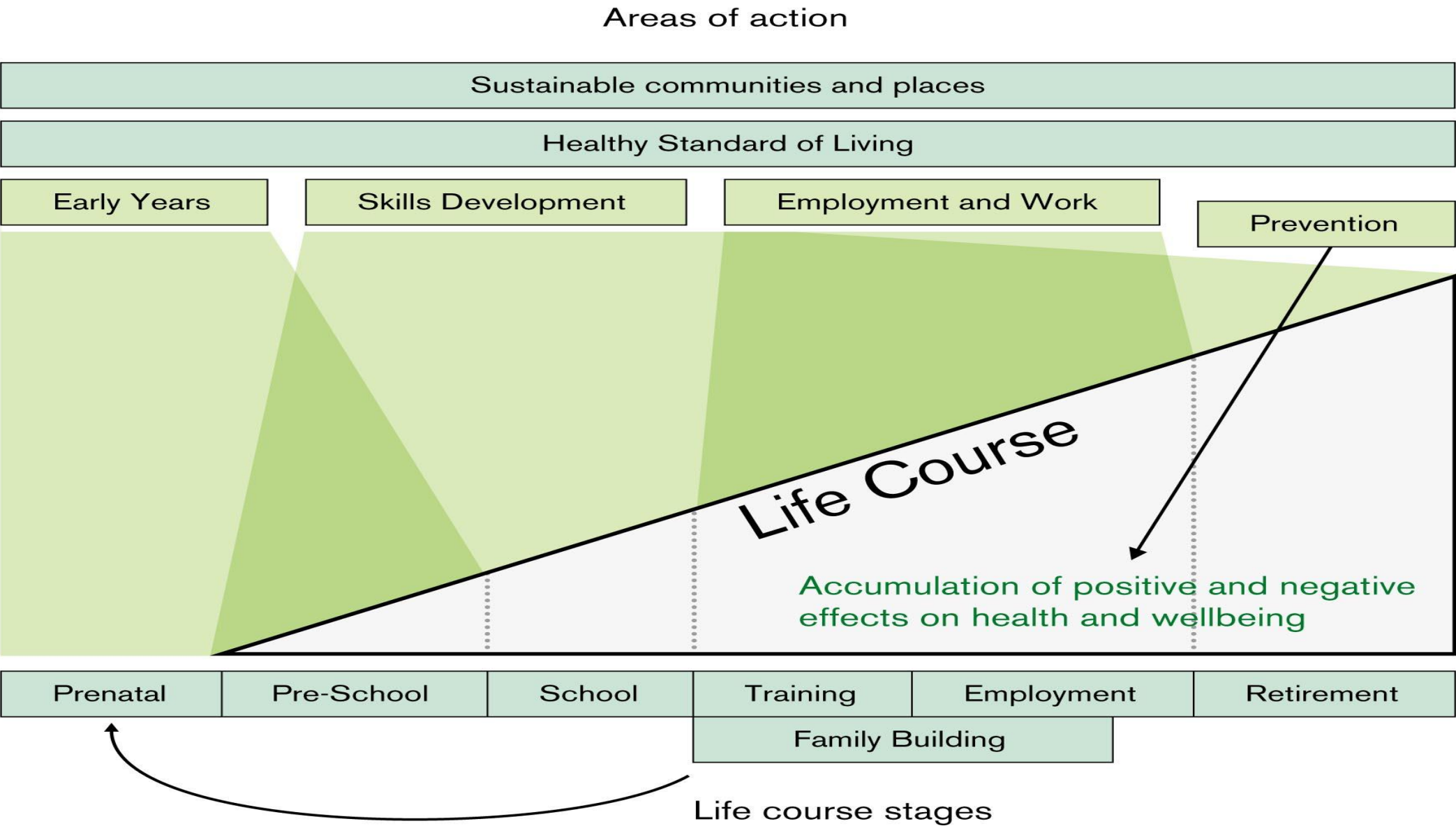
	NHS	Other public sector	Non-public sector	Total
<b>Early identification and intervention as soon as mental disorder arises</b>				
Early intervention for conduct disorder	1.08	1.78	5.03	7.89
Health visitor interventions to reduce postnatal depression	0.40	–	0.40	0.80
Early intervention for depression in diabetes	0.19	0	0.14	0.33
Early intervention for medically unexplained symptoms <sup>b</sup>	1.01	0	0.74	1.75
Early diagnosis and treatment of depression at work	0.51	–	4.52	5.03
Early detection of psychosis	2.62	0.79	6.85	10.27
Early intervention in psychosis	9.68	0.27	8.02	17.97
Screening for alcohol misuse	2.24	0.93	8.57	11.75
Suicide training courses provided to all GPs	0.08	0.05	43.86	43.99
Suicide prevention through bridge safety barriers	1.75	1.31	51.39	54.45
<b>Promotion of mental health and prevention of mental disorder</b>				
Prevention of conduct disorder through social and emotional learning programmes	9.42	17.02	57.29	83.73
School-based interventions to reduce bullying	0	0	14.35	14.35
Workplace health promotion programmes	–	–	9.69	9.69
<b>Addressing social determinants and consequences of mental disorder</b>				
Debt advice services	0.34	0.58	2.63	3.55
Befriending for older adults	0.44	–	–	0.44



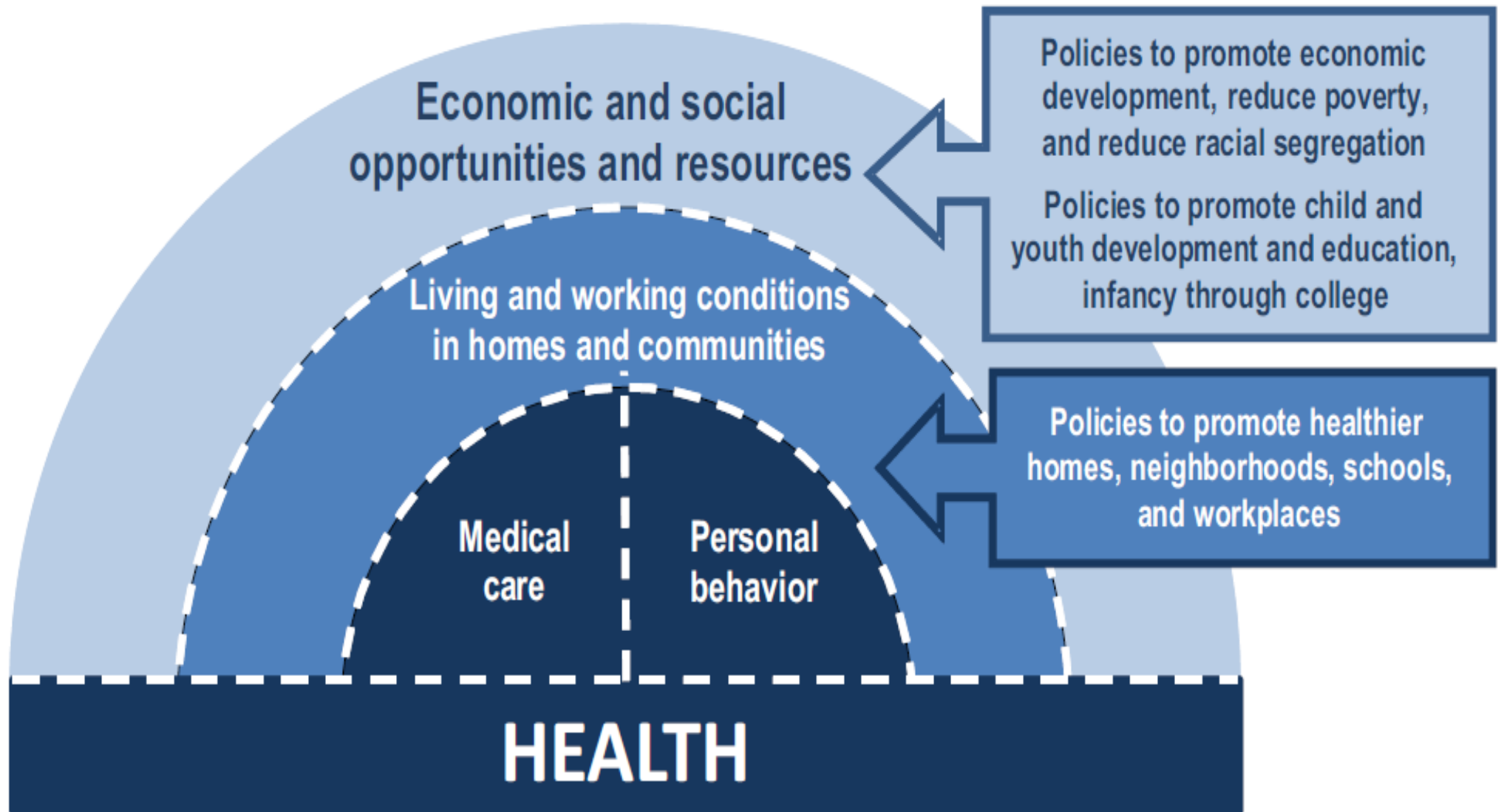


What of roles  
responsibilities and  
partnerships?

Figure 5 Action across the life course



# Upstream actions in a US Health Policy Context





Australian Government  
Australian Public Service Commission

Contemporary  
Government

Challenges

# Changing Behaviour

A Public Policy Perspective



Contemporary  
Government

Challenges

 CabinetOffice

INSTITUTE  
FOR  
GOVERNMENT

## MINDSPACE

*Influencing behaviour through public policy*



## Influencing Public Behaviour to Improve Health and Wellbeing

An independent report

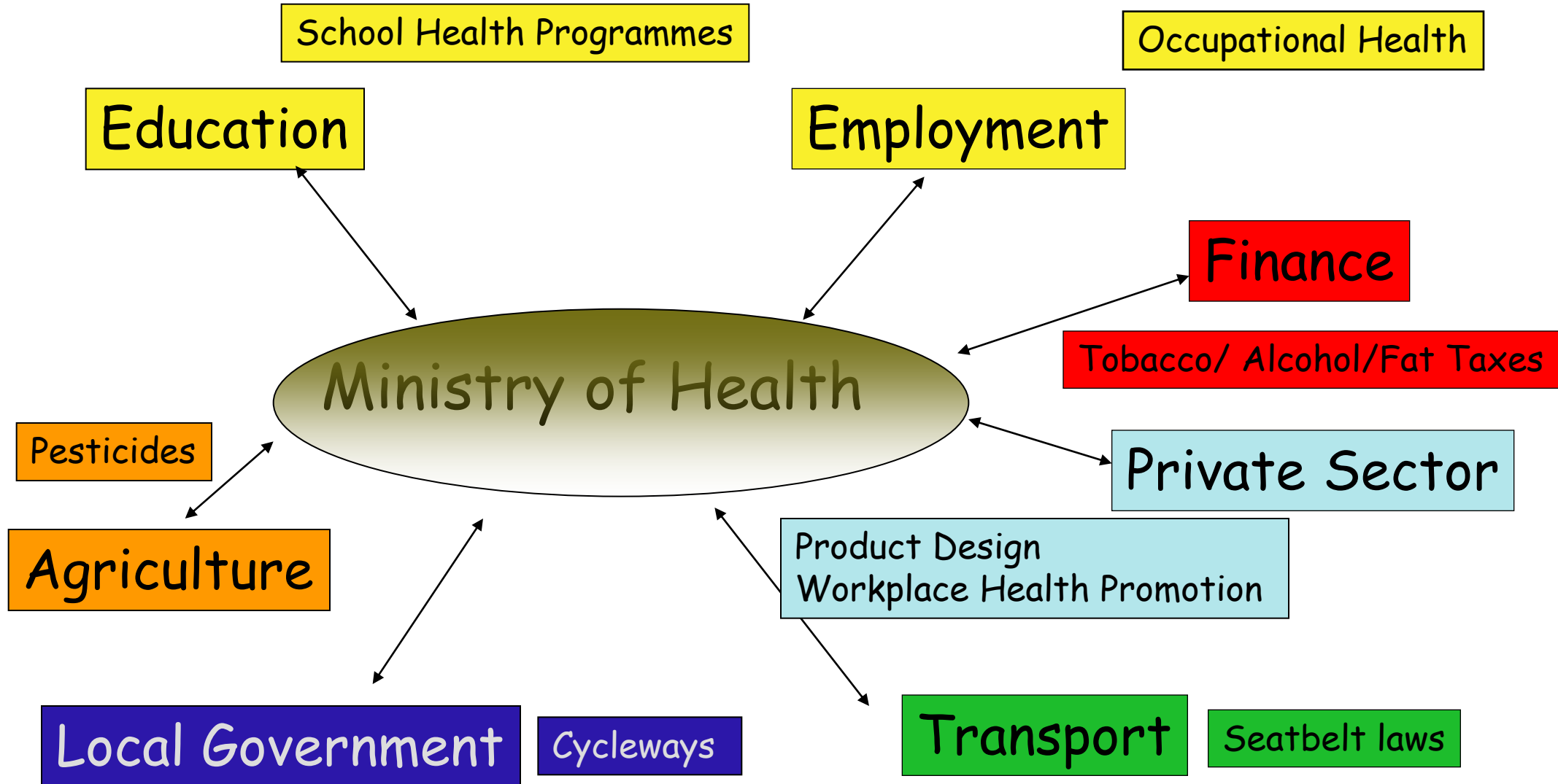
February 2010



The costs and  
benefits of population  
wide interventions are  
often fragmented.  
This can be a barrier  
to implementation

# Health/ non-Health Sector Interfaces

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# Much broader stakeholder perspective

Public health interventions impact on health and non health system stakeholders

Non health system stakeholders may not view health outcomes as a key concern - but they may be responsible for funding and implementing interventions

Growing recognition in public health of importance of quantifying non health benefits of interventions to encourage implementation

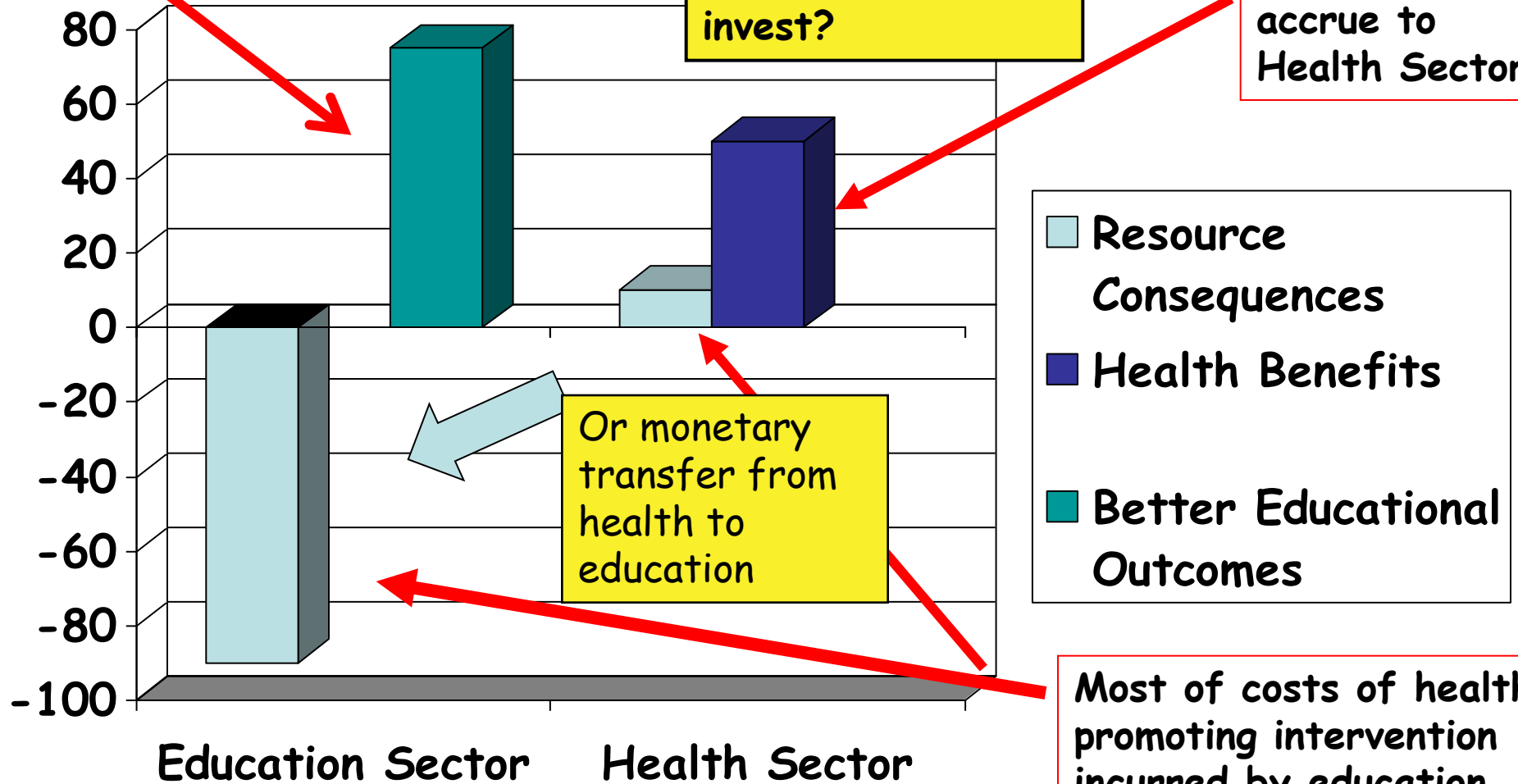


# Impact of budgetary silos

Improved educational performance?

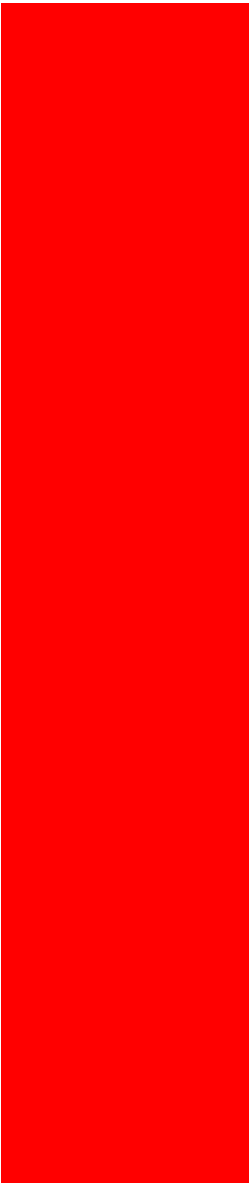
So why should education sector invest?

Health Benefits accrue to Health Sector



Most of costs of health promoting intervention incurred by education



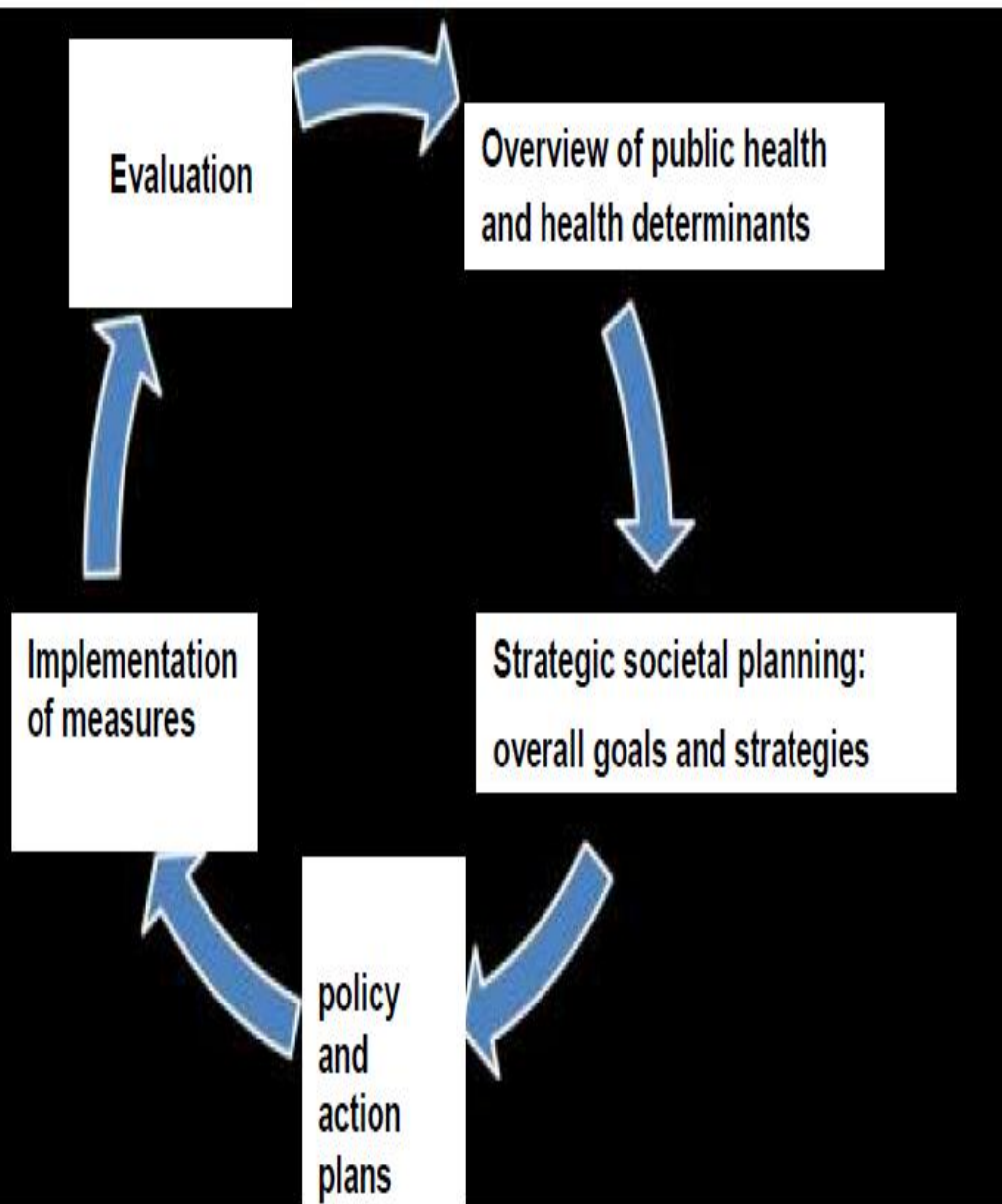


How can we  
co-ordinate  
actions across  
sectors and  
stakeholders?

## Mechanisms to overcome financial disincentives

- Co-ordinating cross-sectoral body.
- (Voluntary) joint budgeting arrangements - remove disincentives to invest across sectors
- Where overall benefits to public purse set up mechanism to transfer funds from sector that benefits to the one that pays for implementation.
- Key role for Ministries of Finance?

# Norwegian Public Health Act 2012



Whole-of-government and a whole-of-municipality responsibility for public health - not just health sector.

In public health work municipalities must involve all sectors for the promotion of public health, not just the health sector.

# Establish health improvement as a policy goal across sectors

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- Establish collective sense of ownership over public health policy e.g. through intra-departmental arrangements - in Denmark 10 departments involved in public health policy 2002-2010
- Joint health related targets across sectors - but need to be explicit and clear - in England 82 commitments across 18 government departments to tackle health inequalities and promote good health

# Different approaches to joint budgeting

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- **Budget alignment:** For instance, a health service commissioner can manage both a health budget and a separate local authority budget to meet an agreed set of public health aims.
- **Dedicated joint funds:** Different sectors may contribute a resources to a single joint fund to be spent on agreed projects or delivery of specific services. Often time-limited. Usually flexibility in how funds within the budget can be spent.
- **Joint-post funding:** Jointly fund a post where an individual is responsible for services and/or attaining objectives relevant to both departments.
- **Fully integrated budgets:** Budgets across sectors fully integrated with resources and workforce fully coming together. One partner typically acts as the 'host' to undertake the other's functions and to manage all staff.
- **Policy orientated funding:** Central or local government may set objectives that cut across ministerial and budget boundaries and the budget system. Money may be allocated to specific policy areas, rather than to specific departments.

# Are they effective?

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- Limited focus of evaluation on outcomes; largely on process; most experience at local/regional level
  - But some success in initiatives to reduce road traffic casualties in England, rehabilitation and return to work in Sweden, promoting child mental in England, promoting the health of older people in municipalities in Austria
- Evidence they can help overcome narrow sectoral interests by
  - Widening area of responsibility
  - Obtaining engagement and interest of different stakeholders
  - Promoting flexibility in funding
  - Ending the cross-sectoral blame game
  - Reduce need for complex contracts between different actors in different sectors
- Arrangements can be poorly understood / implemented (Audit Commission 2008, 2009)
- Important to look at economic benefits

# Mandatory vs Voluntary Arrangements

- Mandatory arrangements require detailed legal and contractual actions
- Opportunities for mutual learning arise
- But **maybe more difficult to sustain** in long run if created with time limited funding
- Voluntary arrangements: need to rely on building trust; can take time
- But if successful, can lead to more innovation
- May also be **more likely to be sustainable** in longer term

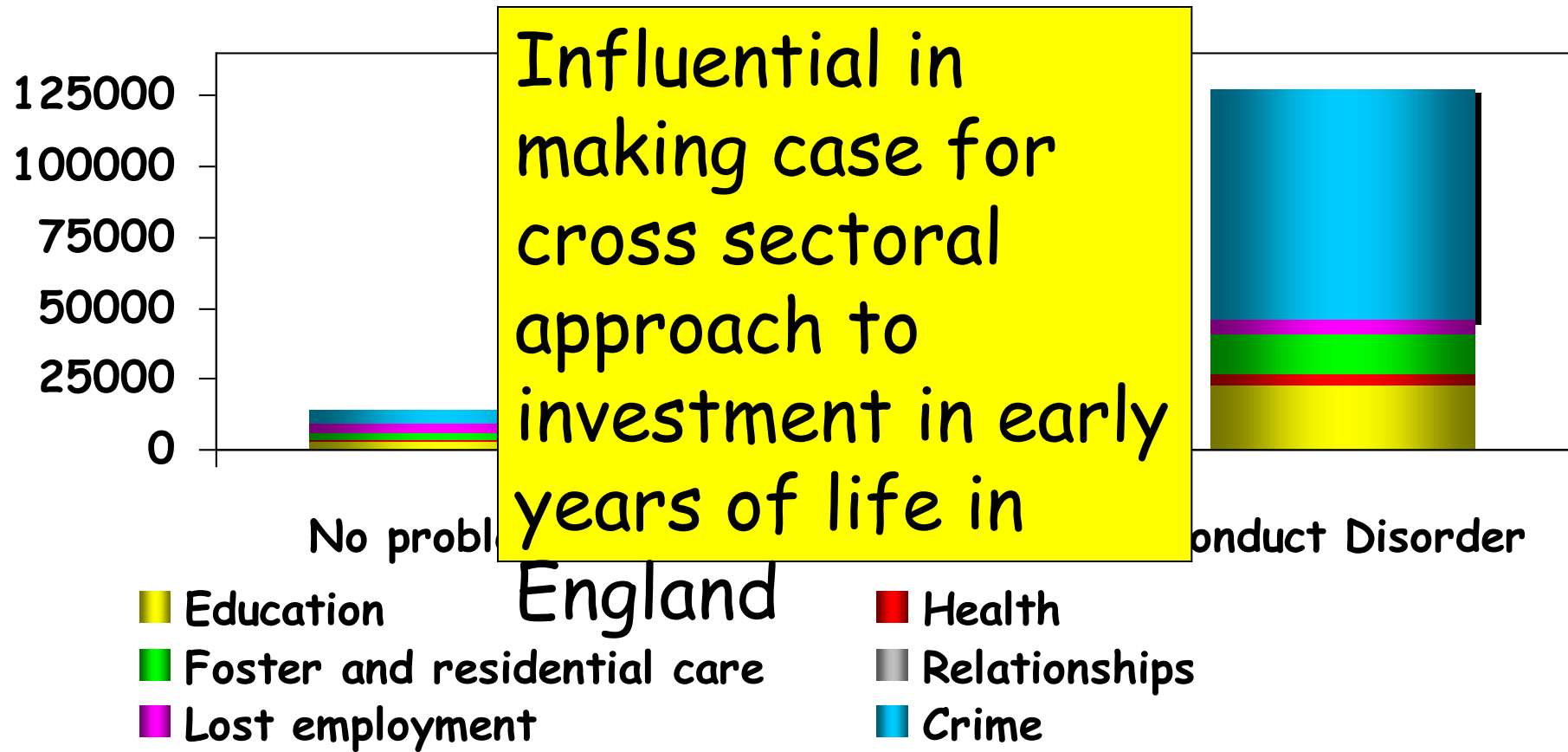
# Factors to aid in implementation

- Define problem / joint benefits of action
- Identify all cross sectorial stakeholders / actors to be involved
- Understand what are their priorities and goals - how would joint funding of an initiative add value from their perspectives
- Vital to highlight non-health benefits; speak non-public health language
- Sustained effort needed to build cross-sectoral working relationships
  - Employing co-ordinators (esp where not full integration of budgets)
  - Co-locate team members to help trust/ working relationships develop
- A role for performance related financial incentives
  - Needs common set targets/performance indicators
- Highlight the economic case for cross-sectoral action



# Financial costs of social exclusion: long term follow up of antisocial children

Mean total costs age 10 to age 28 €'s 2002 prices



# Public Health at NICE

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- National Institute for Health and Clinical Excellence (in England and Wales)
- Remit expanded in 2005 to consider not only health care but also case for investing in public health interventions
- Can be funded/delivered outside health system
- Assessments include smoking cessation; mental/physical wellbeing at work or school; alcohol education; needle exchange programmes
- Consultation with relevant health and non health stakeholders throughout process

# Expanding HTA: The NICE experience

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- Most interventions examined **appear highly cost effective** compared to health care interventions
- Also **often very low cost to implement**
- Assessments have taken **context** and impacts on **different sectors of population**
- Has **looked at non-health impacts** to help strengthen case for action: e.g. benefits to workplace productivity of workplace smoking cessation programmes
- **Transparent discussion** of case for investment: meetings open to public and press - all documentation on internet

# Going forward: strengthening cross-sectoral working

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- Many highly cost effective population health interventions exist; evidence base strengthens case for investment; **but need more context specific analysis**
- Actions take place across many sectors: **co-operation & coordination across different sectors and actors**
- Identify key non-health impacts e.g. on education - **can help 'sell' case for action with other sectors**
- Look at how to overcome disincentives: health in all policies, bodies to assess cost effectiveness, funding transfers across sectors; joint budgeting and common health (and non health) policy targets